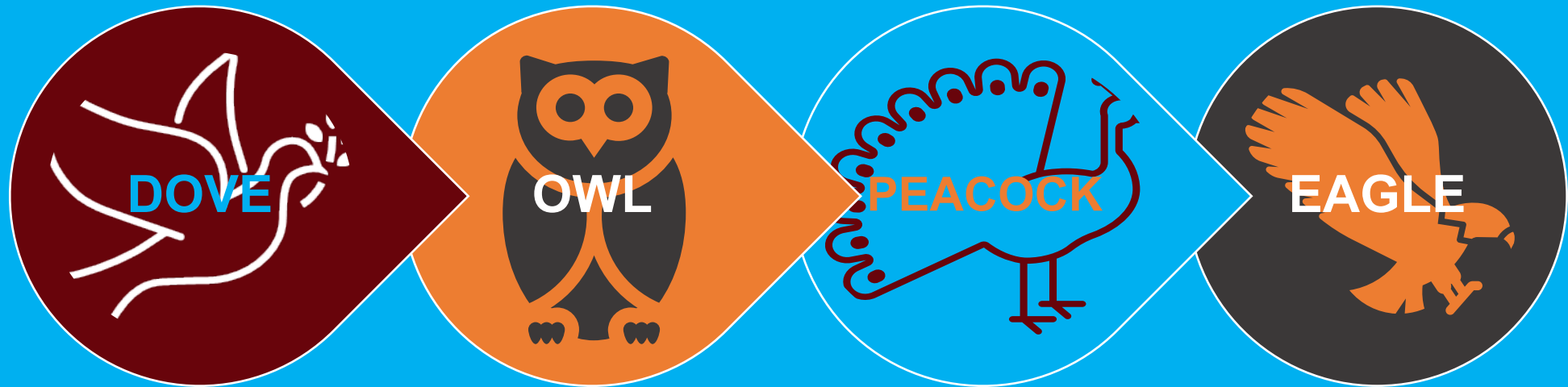


# ***FIND YOUR INNER BIRD....***





# DOVE

*PEACEFUL, FRIENDLY, EMOTIONAL, LESS ASSERTIVE*

Doves are people-oriented, compassionate, supportive, and team players.

They are good listeners, remain positive and are pleasant to work with and can be relied upon.

They may avoid confrontation, change and assertiveness; as conflict can make them emotional.

## HOW TO WORK WITH A DOVE:

Be relaxed, compassionate and sympathetic.

Remember that they are naturally relaxed and slow-paced, so do not rush.

Earning their trust might take a while, so be patient.

# OWL

*LOGICAL, WISE, COLD, RESERVED*



The wise Owls are logical, perfectionist, methodical, determined, extremely organised.

They are data driven and act with precision and logic.

Owls balance the workplace through perseverance, diligence and their desire for structure.

They can be stubborn and inflexible if logic dictates so, this may seem cold.

When making decisions an owl is quite meticulous in this process and they tend to be tedious.

## HOW TO WORK WITH AN OWL:

Pay attention to detail and be logical and systematic.

Be well organised.

Provide proof through data driven and evidence-based statistics or reports.

Try to be goal focused.

# PEACOCK

*FLAMBOYANT, POSITIVE, CONFIDENT, EMOTIONAL*

Peacocks are extroverts embodying confidence, happiness and optimism.

They love to talk!

They are social and people-orientated.

Often peacocks may seem to be inattentive or impatient.

They can have poor time management skills and are inattentive to detail.

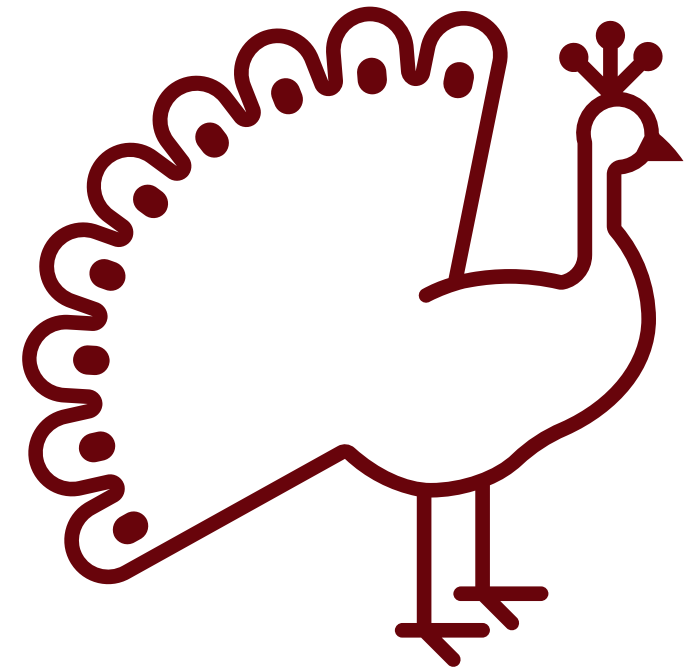
HOW TO WORK WITH A PEACOCK:

Be friendly and helpful and throw a compliment their way.

Respond open and honestly.

Avoid direct conflict.

Focus on complimenting their ideas and presenting the pros of your ideas to collaborate.



# EAGLE

*BOLD, HIGHLY ASSERTIVE, DECISIVE, INSENSITIVE*



Eagles are bold and highly assertive, ambitious and typically dominant/decisive people.

They are natural achievers.

Eagles as leaders, are dynamic, and decisive.

They are output-oriented and like a well structured and functional workplace.

They can be impatient, domineering, compelling and insensitive to other people's needs.

## HOW TO WORK WITH AN EAGLE:

Be sure to present the facts and avoid arguments.

Be supportive of the Eagle's goals and objectives.

Approach in a businesslike and formal manner.

Stay well organised.

# ***TAKE HOME MESSAGE....***

The DOPE Bird Personality Test provides a concept that says *you are not the same as the other person, and the other person has a different idea of how he or she wants to be treated.*

This in mind, consider the following....

## **OLD:**

"Treating others as you would like others to treat you,"

## **NEW:**

"Treat others according to their personalities which dictate how they wish to be treated".

*If one does not understand a person, one tends to regard him as a fool.*

– Carl Jung